



Clinical Manager Europe

Job Offer

Endosense SA

ENDOSENSE is a young and growing company based in Geneva, Switzerland, and developing high quality medical devices for cardiac ablation therapies. The company's lead product, TactiCath®, is an RF ablation catheter with integrated force sensing capabilities which measures the contact force of the catheter tip against the beating heart wall. In 2009, TactiCath® obtained CE-mark approval in Europe and Endosense is now further expanding its clinical and therapeutic activities. To support this continuous growth we are looking now for a European Field Clinical Engineer.

Aligned with our high quality orientation, ENDOSENSE has been rewarded by different local and international committees to be amongst the best European start-up company in the medical field.

Title	Occupation	
Clinical Manager Europe	Full time <input checked="" type="checkbox"/>	Part time: No
Department	Reporting to	Date
Clinical and Regulatory	Director Clinical & Regulatory Affairs	January 2010
Purpose of function		
<p>As part of its early post-market activities, Endosense is developing a variety of clinical studies to collect further scientific evidence showing the clinical value and the need for contact force measurement during RF ablation. In parallel, Endosense has initiated an IDE study in the US, however, part of this study will be conducted in leading European ablation centers.</p> <p>The Clinical Manager Europe will be responsible for the coordination and execution of the different clinical (field) activities in Europe.</p> <p>As such, he/she coordinates the different activities with the Field Clinical Engineers (FCE) reporting to him/her, with the CRO and with the clinical sites throughout Europe. In this function he/she will be also actively engaged in the field support of the TactiCath procedures in the cath-lab. Together with the Marketing team, he/she decides if new requests from key customers for clinical studies are adequate.</p> <p>The Clinical Manager Europe combines strong technical, clinical and regulatory knowledge with excellent managerial, interpersonal skills and project management skills.</p> <p>All studies at Endosense are of high quality scientific level and can serve both scientific and regulatory purposes. Therefore the Clinical Manager Europe will ensure compliance to all applicable regulations in Europe and in the US.</p>		

Main responsibilities and accountabilities

The Clinical Manager Europe will have the following responsibilities:

- Coordination and implementation of clinical and pre-clinical research studies in the Europe.
- Implement a resource plan for adequate site coverage during procedures and provide field support for the TacitCath procedures in the Europe when needed.
- Cooperate closely with the 'Clinical Research Organization' (CRO), an external company in charge of the clinical study administration
- Develop and maintain excellent relationships with our clinical investigators
- Manage the team of Field Clinical Engineers (FCE)
- Together with the Marketing team, evaluate and decide on new studies proposed by key customers
- Work with the centers to ensure study enrolment and high quality data collection.
- Post-process clinical research data and prepare scientific materials for scientific and marketing purposes

Requested Qualifications (Education and Experience)

- Having a University Masters scientific degree or equivalent. Education in Biomedical engineering is a strong advantage
- At least 5 years of experience with medical devices in electro-physiology using class III devices. Experience with ablation devices is an advantage
- Experience with managing clinical research studies using either pre-market or post-market approved devices. Proven project management skills.
- Experience in clinical field activities for support of new technologies and in interacting directly with the operating physicians in a cath lab environment. Understand the principles of Good Clinical Practice (GCP)
- People Management experience, either with direct reports or with external parties
- Experience in an international (European) environment. Therefore the candidate should be able to express himself in multiple languages and at minimum fluently in English
- Geneva based position

Personal Attributes

- Proven strong interpersonal skills in interacting with key investigator and to coach the FCE team.
- Good communication skills, both in personal interactions and in writing. Communicate fluently in English, both speaking and writing. Knowledge of French, German or Italian is a strong asset.
- Have a global vision, eager to work in an international environment. Flexibility for traveling in Europe, potentially and occasionally to the US
- Enjoys interacting with customers in the field.
- Dynamic behavior and young in mind, to be aligned with the culture of a young and growing company. Interested in innovative medical device technologies
- Solution oriented. Takes initiatives beyond limits of the tasks. Likes to work in multi-departmental environment as a strong team player
- Have an attitude being aligned with the high quality and regulatory requirements associated with a Class III device